

# TRAFFIC FIGURES

## Q2 2015

### Operating performance

	Q2 2014	Q2 2015	Change
<b>Regularity</b>	99,7%	91,0%	-8,7 p.p.
<b>Punctuality</b>	98,6%	99,9%	+ 1,3 p.p.

### Internet bookings

	Q2 2014	Q2 2015	change
<b>International</b>	59,7%	62,6%	+ 2,9 p.p.
<b>Estonian domestic</b>	33,3%	39,6%	+ 6,3 p.p.

For international routes the passenger numbers grew by 12,9%. The load factor for only international routes stayed on the same level as last year, while at the same time the revenue passenger kilometers grew by 18,1%. In general all the route groups showed positive results, increase in passenger numbers and revenue passenger kilometers was seen on all routes. The best results within the international routes were shown by the routes going to Central Europe, where the passenger numbers grew by ca 22%, the growth came mainly from opening the Vilnius-Warsaw-Prague in June 2014. The route has been welcomed well and is in a constant growth.

The routes connected to St.Petersburg show a constant growth from quarter to quarter, the increase varies from 5-15% in different quarters. Though adding capacity on the route has resulted in lower load factor, the number of passengers and RPK has increased. The Baltics are as well in a stable growth, where additional departures have resulted equally in higher passenger numbers and RPK.

Passengers			
Route groups	Q2 2014	Q2 2015	Change
<b>The Baltics</b>	78078	85055	8,9%
<b>To/from St.Petersburg</b>	83000	93576	12,7%
<b>The Baltics-Central Europe</b>	31238	38165	22,2%
<b>Estonia domestic</b>	204618	298174	45,7%
<b>Others</b>	9099	10503	15,4%
<b>Total</b>	<b>406033</b>	<b>525473</b>	<b>29,4%</b>

Number of journeys			
Route groups	Q2 2014	Q2 2015	Change
<b>The Baltics</b>	2592	2774	7,0%
<b>To/from St.Petersburg</b>	2351	2698	14,8%
<b>The Baltics-Central Europe</b>	430	549	27,7%
<b>Estonia domestic</b>	4732	6828	44,3%
<b>Others</b>	402	364	-9,5%
<b>Total</b>	<b>10507</b>	<b>13213</b>	<b>25,8%</b>

Passenger load factor			
Route groups	Q2 2014	Q2 2015	change
<b>The Baltics</b>	56,3%	52,7%	-3,6 p.p.
<b>To/from St.Petersburg</b>	52,0%	51,3%	-0,7 p.p.
<b>The Baltics-Central Europe</b>	65,5%	65,9%	0,4 p.p.
<b>Estonia domestic</b>	71,1%	64,8%	-6,3 p.p.
<b>Others</b>	44,8%	61,1%	16,3 p.p.
<b>Total</b>	<b>59,6%</b>	<b>58,4%</b>	<b>-1,2 p.p.</b>

On the Estonian domestic routes also the routes franchised under the Lux Express and Simple Express brand have been added to the statistics, consequently the 45% growth in passenger numbers and number of trips. The routes which are comparable to last year (Tallinn-Tartu, Tallinn-Pärnu, Tallinn-Narva) have had a 4% increase both in passenger numbers and in revenue passenger kilometers due to adding Tallinn-Tartu-Võru-Luhamaa route last June and due to additional departures on Tallinn-Narva-Tallinn which were added this year. The passenger numbers on those routes have grown from 204 618 to 213 184 and the RPK from 34,4 to 35,9 million.

Revenue passenger km (mil.)			
	Q2 2014	Q2 2015	change
<b>The Baltics</b>	25,5	27,4	7,4%
<b>To/from St.Petersburg</b>	30,3	34,1	12,6%
<b>The Baltics-Central Europe</b>	18,5	23,9	29,1%
<b>Estonia domestic</b>	34,4	48,3	40,3%
<b>Others</b>	39,9	70,4	76,5%
<b>Total</b>	<b>112,7</b>	<b>140,7</b>	<b>24,9%</b>