

TRAFFIC FIGURES Q2 2014

Operating performance

	Q2 2013	Q2 2014	Change
Regularity	99,9%	99,7%	- 0,2 p.p
Punctuality	96,6%	98,6%	+2.0 p.p.

Traffic development

The second quarter of 2014 was fairly positive in all routes compared to the year 2013. The biggest change is again seen in the group "others" where Riga-Kaliningrad changed to daily from third quarter of 2013, due to this there was growth both in number of passengers and revenue measured per kilometre. The Riga-Minsk route also had a positive trend in quarter 2 and a new route Riga-Moscow was opened in the middle of June, though the new route had a minor effect on the results of the quarter 2.

The Baltics keep a steady growth in passenger numbers for the third quarter in a row, though the load factor has decreased since the number of journeys was also ~15% bigger.

The number of journeys for routes connected to St.Petersburg has increased due to a new route St.Petersburg-Helsinki. The new route did not have any significant effect on the passenger numbers of the second quarter since it was opened only in the beginning of June 2014.

Internet bookings

	Q2 2013	Q2 2014	change
International	51,7%	58,4%	+ 6,7 p.p.
Estonian domestic	-	33,5%	-

Passengers			
Route groups	Q2 2013	Q2 2014	change
The Baltics	66 180	78 080	+18,0%
To/from St.Petersburg	78 860	83 000	+5,2%
The Baltics-Central Europe	24 070	31 240	+29,8%
Estonia domestic	0	204 620	-
Others	6 530	9 100	+39,4%
Total	175 640	406 040	+131,2%

Number of journeys			
Route groups	Q2 2013	Q2 2014	change
The Baltics	2 238	2 592	+15,8%
To/from St.Petersburg	2 136	2 355	+10,3%
The Baltics-Central Europe	364	430	+18,1%
Estonia domestic	0	4 732	-
Others	287	402	+40,1%
Total	5 025	10 511	+109,2%

Also Vilnius-Warsaw-Wroclaw-Prague was opened in the beginning of June which increased the number of journeys for the routes connected to Central Europe in 2014. Also quite a significant increase is seen in the passenger numbers and revenue passenger kilometres due to that.

The Estonian domestic routes Tallinn-Tartu, Tallinn-Pärnu, Tallinn-Narva, which were opened in autumn of 2013 showed stable, but positive results compared to the first quarter of this year. The routes had around 7% increase in the amount of passengers and around 4% increase in the RPK compared to the first quarter of 2014.

Revenue passenger km (mil.)			
	Q2 2013	Q2 2014	change
The Baltics	22,3	25,5	+14,6%
To/from St.Petersburg	29,1	30,3	+3,9%
The Baltics-Central Europe	14,9	18,5	+23,9%
Estonia domestic	0	34,4	-
Others	2,0	3,9	+97,1%
Total	68,3	112,7	+64,9%

Passenger load factor			
	Q2 2013	Q2 2014	change
The Baltics	58%	56%	-2 p.p.
To/from St.Petersburg	54%	52%	-2 p.p.
The Baltics-Central Europe	65%	66%	+1 p.p.
Estonia domestic	-	71%	
Others	37%	45%	+8 p.p.
Total	57%	60%	+ 3 p.p.