

TRAFFIC FIGURES Q2 2013

Operating performance

Compared to this year's first quarter Lux Express Group's operating performance has improved. During the second quarter of 2013 99,9% of scheduled departures were operated, 96,6% of the trips departed on time.

	Q1 2013	Q2 2013	change
Regularity	99,6%	99,9%	+0.3 p.p.
Punctuality	93,4%	96,6%	+3.2 p.p.

Internet bookings

Similarly to the first quarter also in the second quarter of 2013 the percentage of Internet bookings has increased. Compared to the year 2012 sales via Internet have increased from 40% to 50%.

Internet bookings		
Q2 2012	Q2 2013	change
40%	50%	+10 p.p.

Traffic development

The difference between this year's and last year's results for the Baltics - St. Petersburg routes can be explained by the strong competition that was faced on those routes in the second half of the year 2012. Compared to the second quarter of 2012 the number of journeys operated this year have decreased by 10%, though the loss in the amount of passengers was only 3% from 80 591 to 78 554. Also the revenue passenger kilometres suffered merely a 2% decrease.

Passengers			
Route groups	Q2 2012	Q2 2013	change
The Baltics	64884	65896	2%
The Baltics-St.Petersburg	80591	78554	-3%
The Baltics-Central Europe	16991	24072	42%
Others	3277	6525	99%
Total	165743	175047	6%

Compared to the second quarter of 2012 the number of journeys operated on other routes have increased by 152% due to the opening of the Riga-Minsk route in June 2012. Consequently the number of passengers has also risen from 3277 to 6525. The revenue passenger kilometres for other routes has increased by 73% compared to the year 2012, the load factor has dropped from 52% to 38%.

Number of journeys			
Route groups	Q2 2012	Q2 2013	change
The Baltics	2328	2238	-4%
The Baltics-St.Petersburg	2361	2136	-10%
The Baltics-Central Europe	363	364	0%
Others	112	282	152%
Total	5164	5020	-3%

Routes connected to Central Europe continue with a growth which is mainly affected by the Vilnius-Warsaw-Berlin route. The number of journeys has stayed almost the same as no new departures have been added, but the amount of passengers has increased 42% from 16 991 to 24 072 and due to that the revenue passenger kilometres has also increased by 39%.

In conclusion although the total number of journeys decreased by 3% compared to last year, the number of passengers rose by 6% from 165 743 to 175 047. The passenger load factor also increased 2 points from 55% to 57% and the RPK by 9%.

(RPK) Revenue passenger km (mil.)			
	Q2 2012	Q2 2013	change
The Baltics	21,2	22,2	4%
The Baltics-St.Petersburg	29,4	29,0	-2%
The Baltics-Central Europe	10,7	14,9	39%
Others	1,2	2,0	73%
Total	62,6	68,2	9%

(PLF) Passenger load factor			
	Q2 2012	Q2 2013	change
The Baltics	53%	58%	+ 5 p.p.
The Baltics-St.Petersburg	52%	54%	+ 2 p.p.
The Baltics-Central Europe	69%	65%	-4 p.p.
Others	52%	38%	-14 p.p.
Total	55%	57%	+ 2 p.p.